

# FARM BUSINESS UPDATE 2026



## High performing farms

Narrabri Crossing Theatre, Thursday 23 July 2026

## PROGRAM

**9.00am** GRDC Welcome

**9.10am** Grain price outlook and global and domestic drivers

*Vítor Caçula Pistóia  
(Rabobank)*

**9.50am** Positive, productive communication language and techniques  
*- developing skills and emotional resilience in management and staff for both the good and the less than good times.*

*Jane Foster  
(Emotional Resilience  
Training)*

**10.40am** Introduction to Fat Farmers

*Michael Williams  
(Fat Farmers)*

**10.45am** Morning Tea

**11.15am** Steps to more effective decision making - *When the stakes are high, a clear process will help to make decisions that are 'more right, more often'.*

*Rick Llewellyn  
(CSIRO)*

**11.50am** Managing risk around infrastructure and machinery purchase decisions

*Ben White  
(Kondinin Group)*

**12.35pm** Lunch

**1.25pm** Financial resilience – *the management of OPEX & impact on profit and the economics of machinery replacement and assessing when investment is warranted*

*Simon Fritsch  
(AgriPath)*

**2.10pm** Strategies for resilience and success in grain production - *what does it take to build and maintain a successful farm business?*

*Jarrod Amery  
(Amery Ag)*

**2.45pm** Close